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IT exam study guide / simulations

Exam : 646-151

Title : Cisco Sales Associate Exam

Vendors : Cisco

Version : DEMO

NO.1 Which three are standard Cisco warranties? (Choose three.)

- A.full lifetime hardware warranty
- B.standard 90-day hardware and software warranty
- C.end-user software license agreement and software warranty
- D.five-year limited hardware and one-year limited software warranty

Correct:B C D

NO.2 Without a service contract that supports the refresh of Cisco IOS software, what must customers do?

- A.use an alternative to Cisco IOS software
- B.purchase releases, enhancements, or updates separately
- C.find a network application software that can perform the same functions
- D.call the Cisco Technical Assistance Center (TAC) to obtain releases, enhancements, or upgrades

Correct:B

NO.3 A company wants to use new data-intensive applications that will require dedicated bandwidth

and greater network capacity. The company is currently using hubs that are connected to a router

for Internet access. Which two solutions should an account manager recommend that would best

meet the needs of the customer? (Choose two.)

- A.replace all the hubs with bridges at the access area
- B.replace all the hubs with switches at the access area
- C.create a network distribution area that is composed of routers
- D.create a network distribution area that is composed of Layer-2/3 switches

Correct:B D

NO.4 SMARTnet and SMARTnet Onsite provide which two services? (Choose two.)

- A.updates to all Cisco software
- B.support for Cisco IOS software
- C.registered access to Cisco.com
- D.support for application software such as Cisco CallManager

Correct:B C

NO.5 Overlapping the cells of _____ increases the network area and allows users to roam between

cells while remaining connected to the network.

A.routers

B.bridges

C.access points

D.client adapters

Correct:C